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# General Fund Revenues

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# GENERAL FUND REVENUE SUMMARY

Revenue Source	FY 2020 Actual	FY 2021 Adopted	FY 2021 Year-End Projection	FY 2022 Proposed
<b>GENERAL PROPERTY TAXES</b>				
<b>Real Property Taxes</b>				
Current	235,359,881	242,512,000	244,000,000	251,598,600
Delinquent	3,747,239	4,000,000	5,000,000	4,415,000
Interest	88,284	296,000	375,000	345,000
Real Estate Tax Refunds	-1,111,046	-10,000	-10,000	-10,000
<b>Subtotal - Real Property Taxes</b>	<b>238,084,358</b>	<b>246,798,000</b>	<b>249,365,000</b>	<b>256,348,600</b>
<b>Downtown Improvement District</b>				
Current, Delinquent, and Interest	1,904,052	2,269,700	2,269,700	2,180,900
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	10,858,774	10,808,000	11,368,000	10,858,000
<b>Total All Real Property Taxes</b>	<b>250,847,184</b>	<b>259,875,700</b>	<b>263,002,700</b>	<b>269,387,500</b>
<b>Personal Property</b>				
Current	38,189,771	36,721,242	36,700,000	37,720,000
Delinquent	9,321,171	8,738,882	9,600,000	9,200,000
Interest	572,926	436,876	485,000	460,000
Personal Property Tax Refund	0	-200,000	-200,000	-200,000
<b>Subtotal - Personal Property</b>	<b>48,083,868</b>	<b>45,697,000</b>	<b>46,585,000</b>	<b>47,180,000</b>
<b>Public Service Corporations</b>				
Current, Delinquent, and Interest	39,635	38,000	39,000	38,000
<b>Total All Personal Property Taxes</b>	<b>48,123,503</b>	<b>45,735,000</b>	<b>46,624,000</b>	<b>47,218,000</b>
<b>Mobile Home</b>				
Current, Delinquent, and Interest	12,908	16,500	16,500	16,500
<b>Machinery and Tools</b>				
Current	6,148,336	5,800,000	6,100,000	6,145,000
Delinquent	550,297	95,000	95,000	100,000
Interest	10,864	4,000	4,000	4,000
<b>Subtotal - Machinery and Tools</b>	<b>6,709,497</b>	<b>5,899,000</b>	<b>6,199,000</b>	<b>6,249,000</b>
<b>Total General Property Taxes</b>	<b>305,693,092</b>	<b>311,526,200</b>	<b>315,842,200</b>	<b>322,871,000</b>
<b>OTHER LOCAL TAXES</b>				
<b>Sales and Use</b>	35,394,920	31,230,000	37,900,000	38,270,000
<b>Utility Taxes</b>				
Water	5,887,233	5,380,000	5,700,000	5,605,000
Electric	12,090,670	11,310,000	12,100,000	12,322,000

<b>Revenue Source</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Adopted</b>	<b>FY 2021 Year-End Projection</b>	<b>FY 2022 Proposed</b>
Gas	2,749,643	2,620,000	2,650,000	2,677,000
Communications Sales Tax	14,578,150	13,210,000	13,210,000	13,210,000
<b>Business Taxes</b>				
Other Local Tax Refunds	12,534	-42,000	-42,000	-42,000
Business License	29,916,032	24,630,000	24,630,000	29,000,000
Franchise	282,289	324,000	280,000	280,000
Bank Franchise	2,127,466	2,460,000	2,300,000	2,300,000
<b>Licenses and Decals</b>				
Motor Vehicle	4,963,339	4,700,000	4,845,000	4,967,000
Boats	113,625	128,000	115,000	115,000
<b>Other Taxes</b>				
Recordation	2,987,150	2,250,000	3,400,000	3,000,000
Cigarette	7,703,205	7,742,000	7,650,000	7,557,000
Admissions	3,495,814	2,187,000	1,000,000	2,500,000
Hotel/Motel Room	6,534,408	4,950,000	5,417,000	6,279,000
Hotel (flat tax per room night)	2,782,355	2,352,000	2,778,000	2,904,000
Food and Beverage	29,942,591	27,540,000	28,362,000	30,547,000
Estate Probate	38,239	45,000	40,000	45,000
Short-term Rental	97,547	110,000	100,000	110,000
<b>Total Other Local Taxes</b>	<b>161,697,210</b>	<b>143,126,000</b>	<b>152,435,000</b>	<b>161,646,000</b>
<b>PERMITS, FEES AND LICENSES</b>				
Animal License	49,983	60,000	45,000	50,000
Burglar Alarm License	1,520	2,000	2,000	2,000
Building Permit	1,009,537	720,000	720,000	925,000
Electrical Permit	284,526	225,000	225,000	270,000
Plumbing Permit	239,719	198,000	236,000	225,000
Plan Review Fee	78,170	70,000	70,000	70,000
Mechanical Code Inspection Fee	193,436	180,000	220,000	210,000
Elevator Inspection Fee	11,651	40,000	40,000	40,000
Permit Application Fee	140,921	140,000	130,000	150,000
Wetland Permit	8,160	6,000	6,000	6,000
Zoning Fees	313,279	255,000	255,000	315,000
Driveway Permit	35,750	30,000	20,000	30,000
Utility Cut Permit	480,012	477,000	477,000	486,000
Special ROW/ Parking Permit	251,615	263,000	263,000	268,000
Street Construction Permit	150	1,000	500	1,000

<b>Revenue Source</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Adopted</b>	<b>FY 2021 Year-End Projection</b>	<b>FY 2022 Proposed</b>
Fire Permit	169,490	167,000	175,000	175,000
Fire Inspection	95,838	100,000	60,000	100,000
Precious Metal Dealer Permit	6,950	8,000	8,000	8,000
Excessive Size and Weight Permit	239,115	240,000	230,000	244,000
Taxi Operator Permit	5,750	9,000	9,000	10,000
Foot Race/Bicycle Race Permit	200	500	0	500
Registration Vacant Buildings Fee	11,200	15,000	15,000	15,000
Transfer Fees	5,927	6,000	6,000	6,000
Permits - Other	250	1,500	1,500	1,500
<b>Total Permits and Fees</b>	<b>3,633,149</b>	<b>3,214,000</b>	<b>3,214,000</b>	<b>3,608,000</b>
<b>FINES AND FORFEITURES</b>				
Fines and Forfeitures	436,002	595,000	400,000	595,000
Fines - Red Light Cameras	316,314	558,000	450,000	575,000
Fees - Returned Checks	6,820	9,000	9,000	9,000
Excess Weight Penalties	0	1,000	1,000	1,000
Fines - False Alarm	39,795	38,000	38,000	38,000
<b>Total Fines and Forfeitures</b>	<b>798,931</b>	<b>1,201,000</b>	<b>898,000</b>	<b>1,218,000</b>
<b>USE OF MONEY AND PROPERTY</b>				
Interest on Investments	1,474,408	750,000	600,000	906,000
Other Interest	147,496	125,000	125,000	125,000
Rent - General Properties	4,035,447	4,209,370	4,335,400	4,332,080
Rent - Cultural Convention Center	98,264	66,000	0	100,000
Rent - Chrysler Hall	361,539	211,000	0	225,000
Rent - Virginia Stage Company (Wells Theatre)	14,656	10,000	0	18,000
Rent - Harrison Opera House	39,096	67,000	0	75,000
Rent - Harbor Park-Other	173,419	155,000	0	155,000
Rent - Special Programs	33,375	25,000	0	50,000
Sale of Salvage Materials	25,390	5,000	5,000	2,000
Sale of Fixed Assets	129,590	115,000	115,000	115,000
Rent - Equipment	8,379	73,685	73,685	73,685
Ticket System- Cultural Center	791,479	375,000	0	550,000
Rent - Picnic Shelters	7,686	25,000	0	0
Commissions - Jail Telephone	681,886	1,200,000	800,000	840,000
Commissions - Other	42,969	0	40,000	40,000
Advertising	0	0	0	1,000
Rent - Selden	46,218	44,000	44,000	64,000

<b>Revenue Source</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Adopted</b>	<b>FY 2021 Year-End Projection</b>	<b>FY 2022 Proposed</b>
Rent - Slover	109,746	87,000	0	40,000
<b>Total Use of Money and Property</b>	<b>8,221,043</b>	<b>7,543,055</b>	<b>6,138,085</b>	<b>7,711,765</b>
<b>CHARGES FOR SERVICES</b>				
Court Costs	53,640	81,000	40,000	85,000
Courthouse Security Assessment	159,861	234,000	120,000	247,000
Courthouse Construction Fee	123,011	171,000	100,000	180,000
DNA Charges	2,409	2,500	2,000	2,500
Fees - High Constable	316,656	396,000	240,000	420,000
Jail Processing Fees	15,877	27,000	12,000	30,000
Fees - Court Officers	19,875	27,000	14,000	30,000
Fees - Excess	0	5,000	22,800	14,000
Fees - City Sheriff	34,329	38,100	38,100	38,100
Detention Home Charge For Ward	351,042	140,000	400,000	350,000
Fees - Jail Booking	668	1,000	300	1,000
Miscellaneous School Fees	2,600,604	3,106,000	3,106,000	3,106,000
Paramedical Rescue Service	7,109,556	6,480,000	7,000,000	7,000,000
Charges - Insurance	100,000	100,000	100,000	100,000
Charges - Animal Protection	30,713	43,000	28,000	40,000
Police Records And Reports	131,687	153,000	200,000	170,000
Public Vehicle Inspection Certification	14,536	18,000	18,000	20,000
Non-Emergency Traffic Escort	21,362	19,000	12,000	17,000
Fees - Library Fines	129,443	165,800	15,000	20,000
Charges - Public Works	197,576	505,000	505,000	505,000
Charges - Materials - Street and Bridges	3,391	491,015	491,000	491,000
Charges-Reprographic Printing	28,744	27,000	2,000	10,000
Zoo Admission	1,195,261	1,980,000	1,980,000	2,077,000
Charges - Transient Yacht	80,132	106,000	50,000	110,000
Sales Surveys/Blueprints/Maps	40,755	45,000	39,000	40,000
Fees - Tax Abatement	4,000	4,000	2,000	4,000
Recreation/Parks Fees	209,040	238,000	30,000	44,300
Recreation/Parks Classes Fees	90,186	130,000	14,000	20,700
Recreation/Parks Rental Fees	54,587	60,000	0	0
Recreation/Parks Camp Wakeup	186,419	275,000	0	0
Cruise Ship Terminal Fees	453,281	210,000	0	342,000
Fees - Nauticus Admissions	1,336,413	1,930,000	500,000	1,930,000
Program Fees - NCSB	5,330,657	6,330,606	4,646,800	5,934,968

<b>Revenue Source</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Adopted</b>	<b>FY 2021 Year-End Projection</b>	<b>FY 2022 Proposed</b>
<b>Total Charges for Services</b>	<b>20,425,711</b>	<b>23,539,021</b>	<b>19,728,000</b>	<b>23,379,568</b>
<b>MISCELLANEOUS REVENUE</b>				
Payments In Lieu Of Taxes	4,850,070	4,845,905	4,845,905	4,818,940
Navy PPV Payment	3,367,757	3,172,610	3,172,610	3,167,080
DMV Select Fees	81,802	110,000	30,000	60,000
Administrative Fees - Real Estate Tax	19,022	18,000	22,000	20,000
Administrative Fees - Personal Property Tax	2,687	3,000	1,000	3,000
Administrative Fees - DMV Stop	616,412	551,000	565,000	580,000
Other Miscellaneous Revenue	722,591	281,458	266,455	326,250
Community Development Fund	1,090	1,500	1,500	1,500
Proceeds from Sale of Land	16,345	0	0	0
<b>Total Miscellaneous Revenue</b>	<b>9,677,776</b>	<b>8,983,473</b>	<b>8,904,470</b>	<b>8,976,770</b>
<b>RECOVERED COSTS</b>				
Utilities	18,461	28,800	28,800	28,800
Transport of Prisoner	58,963	135,000	60,000	135,000
Zoo	9,660	5,000	5,000	0
Nuisance Abatement	777,776	342,000	342,000	342,000
Retirement Bureau	452,888	586,208	586,208	591,297
Insurance	400	2,000	2,000	2,000
Benefits Program Administration	0	5,000	5,000	5,000
Miscellaneous Salaries (Police)	534,037	642,000	525,000	575,000
Healthcare Consortium Contribution	423,062	190,000	190,000	190,000
General Overhead - Water Utility Fund	1,924,925	1,807,672	1,807,672	2,246,105
Debt Service Recovery	2,040,811	2,114,606	2,107,861	2,007,984
Telephone Charges	328,355	372,200	372,200	372,200
Public Information	15,037	13,800	25,000	13,800
Recoveries and Rebates	260,820	167,122	167,122	148,916
General Overhead - Wastewater Utility Fund	459,283	445,918	445,918	600,357
Information System Support	1,347,160	1,350,000	1,350,000	1,350,000
Jail Meals	192,674	225,000	225,000	250,000
General Overhead - Parking Fund	576,872	542,347	542,347	588,339
General Overhead - Towing Operations	45,159	58,831	58,831	68,135
General Overhead - Storm Water	601,563	651,996	651,996	636,493
General Overhead - Waste Management	1,267,210	1,166,225	1,166,225	1,002,864
General Overhead - Golf	9,000	9,000	9,000	9,000
Contract Revenue - NCSB	46,033	20,000	20,000	20,000

Revenue Source	FY 2020 Actual	FY 2021 Adopted	FY 2021 Year-End Projection	FY 2022 Proposed
<b>Total Recovered Costs</b>	<b>11,390,149</b>	<b>10,880,725</b>	<b>10,693,180</b>	<b>11,183,290</b>
<b>REVENUES FROM THE COMMONWEALTH</b>				
<b>NON-CATEGORICAL AID</b>				
Taxes - Rolling Stock	174,831	180,000	175,000	175,000
Taxes - Mobile Home Title	14,291	3,000	3,000	3,000
Taxes - Gaming	0	0	600,000	0
Rental of Passenger Cars	5,302,954	4,016,000	5,000,000	5,500,000
Law Enforcement (HB 599)	12,428,084	12,428,100	12,987,350	12,428,100
Grantor's Tax on Deeds	777,633	648,000	750,000	800,000
Personal Property Tax Relief	16,871,056	16,871,100	16,871,100	16,871,100
<b>Total Non-Categorical Aid</b>	<b>35,568,849</b>	<b>34,146,200</b>	<b>36,386,450</b>	<b>35,777,200</b>
<b>SHARED EXPENSES</b>				
City Treasurer	557,629	551,000	551,000	589,900
Clerk of the Circuit Court	1,723,194	1,684,000	1,684,000	1,795,000
Commissioner of the Revenue	635,015	618,000	618,000	694,300
Commonwealth Attorney	2,982,363	2,960,000	2,980,000	3,069,600
Registrar/Electoral Board	219,172	82,000	83,000	139,000
Sheriff	16,780,452	16,035,000	16,000,000	16,107,600
<b>Total Shared Expenses</b>	<b>22,897,825</b>	<b>21,930,000</b>	<b>21,916,000</b>	<b>22,395,400</b>
<b>CATEGORICAL AID</b>				
Norfolk Interagency Consortium (NIC)	43,149	60,000	60,000	60,000
Public Assistance Grants	8,912,871	9,932,000	8,900,000	9,932,000
Social Services Administration	23,370,067	25,551,970	23,300,000	25,772,702
State Funds - NCSB	9,722,053	9,267,726	9,425,100	9,425,122
State Sales and Use Tax for Schools	35,156,686	35,660,821	35,660,800	33,354,135
State School Funds	163,917,183	167,653,103	167,653,100	173,685,973
Street and Maintenance	25,076,889	25,206,000	25,522,700	26,076,500
State Library Grant	195,385	192,500	213,600	212,787
Div. of Youth Services Facilities	2,268,446	2,217,000	2,198,700	2,217,000
Shared Expenses - Jail Support	1,926,013	1,861,520	1,600,000	1,940,000
Port Funding	683,020	683,020	741,990	741,993
State Recordation Tax	747,544	0	0	0
<b>Total Categorical Aid</b>	<b>272,019,306</b>	<b>278,285,660</b>	<b>275,275,990</b>	<b>283,418,212</b>
<b>REVENUE FROM THE COMMONWEALTH</b>	<b>330,485,980</b>	<b>334,361,860</b>	<b>333,578,440</b>	<b>341,590,812</b>
<b>FEDERAL AID</b>				
Federal School Funds	5,690,742	5,675,000	5,675,000	5,675,000



<b>Revenue Source</b>	<b>FY 2020 Actual</b>	<b>FY 2021 Adopted</b>	<b>FY 2021 Year-End Projection</b>	<b>FY 2022 Proposed</b>
Federal Funds - NCSB	2,999,990	2,961,882	2,992,900	2,997,256
Juvenile Detention Center (food service)	104,874	70,000	70,000	70,000
Social Security Payments - Prisoners	43,200	30,000	30,000	48,000
Disaster Relief Aid	188,357	0	0	0
<b>Total Federal Aid</b>	<b>9,027,163</b>	<b>8,736,882</b>	<b>8,767,900</b>	<b>8,790,256</b>
<b>OTHER SOURCES AND TRANSFERS IN</b>				
Rollover from Last Year				
Carryforward - General Fund	24,695,611	9,086,000	9,086,000	11,800,000
Carryforward - NCSB Fund Balance <sup>1</sup>	1,000,000	2,800,000	2,800,000	2,000,000
Carryforward - Nauticus Fund Balance	0	0	0	0
Return from Wastewater Utility Fund	1,500,000	1,500,000	1,500,000	1,500,000
Return from Water Utility Fund	8,500,000	8,500,000	8,500,000	8,500,000
Return from Waste Management Fund	250,000	0	0	0
Transfer In from				
Capital Projects Fund	300,000	0	0	0
Tax Increment Financing Fund	6,350,499	4,982,000	4,982,000	5,268,400
Public Amenities Fund	3,000,000	3,500,000	3,500,000	3,500,000
<b>Total Other Sources and Transfers In</b>	<b>45,596,110</b>	<b>30,368,000</b>	<b>30,368,000</b>	<b>32,568,400</b>
<b>General Fund Total</b>	<b>906,646,314</b>	<b>883,480,216</b>	<b>890,567,275</b>	<b>923,543,861</b>

<sup>1</sup>Carryforward reflects re-appropriation from Norfolk Community Services Board (NCSB) fund balance.

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