
General Fund Revenues



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GENERAL FUND REVENUE SUMMARY

Revenue Source	FY 2018 Actual	FY 2019 Adopted	FY 2019 Year-End Estimate	FY 2020 Adopted
GENERAL PROPERTY TAXES				
Real Property Taxes				
Current	202,730,178	226,437,000	226,887,000	234,276,000
Delinquent	4,332,190	4,700,000	4,750,000	4,800,000
Interest	353,147	410,000	360,000	360,000
Real Estate Tax Refunds	0	-10,000	-10,000	-10,000
Subtotal - Real Property Taxes	207,415,515	231,537,000	231,987,000	239,426,000
Downtown Improvement District				
Current, Delinquent, and Interest	2,061,787	2,065,900	2,065,900	2,151,500
Public Service Corporations				
Current, Delinquent, and Interest	9,479,042	9,908,000	9,985,000	10,110,000
Total All Real Property Taxes	218,956,344	243,510,900	244,037,900	251,687,500
Personal Property				
Current ¹	37,108,111	37,305,000	37,305,000	38,033,500
Delinquent	9,410,737	9,200,000	9,200,000	9,200,000
Interest	480,697	460,000	460,000	460,000
Personal Property Tax Refund	0	-200,000	-200,000	-200,000
Subtotal - Personal Property	46,999,545	46,765,000	46,765,000	47,493,500
Public Service Corporations				
Current, Delinquent, and Interest	32,685	35,000	36,960	35,000
Total All Personal Property Taxes¹	47,032,230	46,800,000	46,801,960	47,528,500
Mobile Home				
Current, Delinquent, and Interest	19,342	16,500	16,500	16,500
Machinery and Tools				
Current	6,077,419	6,100,000	6,100,000	6,100,000
Delinquent	192,867	100,000	150,000	100,000
Interest	14,762	4,000	4,000	4,000
Subtotal - Machinery and Tools	6,285,048	6,204,000	6,254,000	6,204,000
Total General Property Taxes¹	272,292,964	296,531,400	297,110,360	305,436,500
OTHER LOCAL TAXES				
Sales and Use	32,798,796	34,200,000	33,700,000	34,525,000
Utility Taxes				
Water	5,714,426	5,800,000	5,800,000	5,860,000
Electric	12,562,190	12,680,000	12,600,000	12,680,000

Revenue Source	FY 2018 Actual	FY 2019 Adopted	FY 2019 Year-End Estimate	FY 2020 Adopted
Gas	3,036,499	3,050,000	3,000,000	3,050,000
Communications Sales Tax	16,449,054	17,000,000	15,800,000	15,800,000
Business Taxes				
Other Local Tax Refunds	-42,081	-16,000	-42,000	-42,000
Business License	28,528,845	31,275,000	30,850,000	31,075,000
Franchise	457,883	485,000	485,000	450,000
Bank Franchise	2,970,937	2,645,000	2,645,000	2,690,000
Licenses and Decals				
Motor Vehicle	4,759,778	4,800,000	4,800,000	4,845,000
Boats ¹	74,198	80,000	74,000	134,800
Other Taxes				
Recordation	2,303,918	2,450,000	2,400,000	2,400,000
Cigarette	7,491,839	8,420,000	8,150,000	8,087,000
Admissions	4,555,453	4,200,000	4,300,000	4,500,000
Hotel/Motel Room	7,538,964	7,150,000	7,500,000	7,980,000
Hotel (flat tax per room night)	2,142,263	3,071,000	3,100,000	3,285,000
Food and Beverage	32,151,514	32,350,000	32,500,000	33,370,000
Estate Probate	52,033	40,000	45,000	45,000
Short-term Rental	107,437	125,000	110,000	110,000
Total Other Local Taxes¹	163,653,946	169,805,000	167,817,000	170,844,800
PERMITS, FEES AND LICENSES				
Animal License	55,990	70,000	60,000	60,000
Burglar Alarm License	1,730	2,000	2,000	2,000
Building Permit	893,747	685,000	840,000	750,000
Electrical Permit	280,500	300,000	250,000	250,000
Plumbing Permit	221,603	280,000	200,000	200,000
Plan Review Fee	89,759	140,000	80,000	100,000
Mechanical Code Inspection Fee	220,088	250,000	200,000	200,000
Elevator Inspection Fee	39,805	80,000	40,000	40,000
Technology Fee - Permits	61,683	0	0	0
Permit Application Fee	0	220,000	180,000	180,000
Wetland Permit	5,560	6,000	5,000	6,000
Zoning Fees	187,268	501,785	380,000	380,000
Driveway Permit	25,840	41,250	30,000	30,000
Utility Cut Permit	488,198	319,875	440,000	360,000
Special ROW/ Parking Permit	245,911	186,875	245,000	245,000

Revenue Source	FY 2018 Actual	FY 2019 Adopted	FY 2019 Year-End Estimate	FY 2020 Adopted
Street Construction Permit	4,526	10,000	54,000	10,000
Fire Permit	137,886	240,000	175,000	175,000
Fire Inspection	67,885	130,000	110,000	110,000
Precious Metal Dealer Permit	9,950	12,000	10,000	10,000
Excessive Size and Weight Permit	218,475	311,500	240,000	240,000
Taxi Operator Permit	9,150	10,000	10,000	10,000
Foot Race/Bicycle Race Permit	975	1,500	1,000	1,000
Yard/Garage Sale Permit	4,775	7,000	1,245	0
Registration Vacant Buildings Fee	18,245	25,000	18,000	20,000
Transfer Fees	5,817	6,000	6,000	6,000
Permits - Other	3,100	1,000	3,000	2,500
Total Permits and Fees	3,298,466	3,836,785	3,580,245	3,387,500
FINES AND FORFEITURES				
Fines and Forfeitures	731,927	850,000	800,000	800,000
Fines - Red Light Cameras	288,319	200,000	280,000	240,000
Fees - Returned Checks	8,493	10,000	10,000	10,000
Excess Weight Penalties	367	18,000	1,000	1,000
Fines - False Alarm	38,690	107,000	40,000	43,000
Total Fines and Forfeitures	1,067,796	1,185,000	1,131,000	1,094,000
USE OF MONEY AND PROPERTY				
Interest on Investments	165,287	70,000	70,000	1,050,000
Other Interest	-139,209	100,000	100,000	125,000
Rent - General Properties	4,223,618	4,225,600	4,605,600	4,388,406
Rent - Cultural Convention Center	132,794	132,500	132,500	132,500
Rent - Chrysler Hall	340,508	425,000	425,000	425,000
Rent - Virginia Stage Company (Wells Theatre)	25,749	36,076	36,000	36,000
Rent - Harrison Opera House	171,123	122,660	122,660	122,600
Rent - Harbor Park-Other	197,843	210,000	200,000	210,000
Rent - Special Programs	57,214	101,014	50,000	101,000
Sale of Salvage Materials	1,151	5,000	5,000	5,000
Sale of Fixed Assets	147,532	115,000	115,000	115,000
Rent - Equipment	155,332	73,685	73,685	73,685
Ticket System- Cultural Center	333,881	943,750	943,750	943,700
Rent - Picnic Shelters	24,340	30,000	25,000	25,000
Commissions - Jail Telephone	679,966	672,000	672,000	672,000
Rent - Selden	21,339	52,791	50,000	55,300

Revenue Source	FY 2018 Actual	FY 2019 Adopted	FY 2019 Year-End Estimate	FY 2020 Adopted
Rent - Cruise Ship Terminal	302,054	0	0	0
Rent - Nauticus	58,681	0	0	0
Sales - Nauticus Merchandise	673,740	0	0	0
Rent - Slover	101,321	106,344	150,000	108,000
Total Use of Money and Property	7,674,264	7,421,420	7,776,195	8,588,191

CHARGES FOR SERVICES

Court Costs	90,060	120,000	104,000	104,000
Courthouse Security Assessment	263,775	300,000	270,000	270,000
Courthouse Construction Fee	187,710	218,000	190,000	190,000
DNA Charges	2,032	2,500	2,500	2,500
Fees - High Constable	428,908	460,000	460,000	460,000
Jail Processing Fees	26,341	30,000	30,000	30,000
Fees - Court Officers	27,518	35,000	35,000	35,000
Fees - Excess	28,132	127,000	0	30,000
Fees - City Sheriff	34,711	38,100	38,100	38,100
Detention Home Charge For Ward	135,506	162,000	140,000	140,000
Fees - Jail Booking	540	1,000	1,200	1,000
Miscellaneous School Fees	2,580,835	3,380,410	3,380,410	3,141,000
Paramedical Rescue Service	6,905,390	7,745,000	7,200,000	7,200,000
Charges - Insurance	100,000	100,000	100,000	100,000
Charges - Animal Protection	44,208	45,000	45,000	45,000
Police Records And Reports	200,628	185,000	185,000	185,000
Public Vehicle Inspection Certification	22,086	20,000	20,000	20,000
Non-Emergency Traffic Escort	19,311	19,000	19,000	19,000
Fees - Library Fines	164,185	241,582	230,000	240,000
Charges - Public Works	322,237	505,000	505,000	505,000
Charges - Materials - Street and Bridges	295,836	491,015	491,015	491,015
Zoo Admission	1,938,039	2,344,400	2,000,000	2,200,000
Charges - Transient Yacht	125,882	220,000	170,000	200,000
Sales Surveys/Blueprints/Maps	39,303	40,000	40,000	40,000
Fees - Tax Abatement	4,850	4,000	4,000	4,000
Recreation/Parks Fees	335,394	449,000	400,000	400,000
Recreation/Parks Classes Fees	230,873	320,000	220,000	220,000
Recreation/Parks Concession Fees	50	1,500	100	100
Recreation/Parks Rental Fees	88,496	100,000	110,000	110,000
Recreation/Parks Camp Wakeup	389,915	552,000	510,000	510,000

Revenue Source	FY 2018 Actual	FY 2019 Adopted	FY 2019 Year-End Estimate	FY 2020 Adopted
Cruise Ship Terminal Fees	315,180	267,550	325,000	520,000
Fees - Nauticus Admissions	2,102,036	2,292,000	2,200,000	2,245,984
Fees - Nauticus Memberships	32,167	0	0	0
Program Fees - NCSB	5,927,569	5,775,062	5,775,062	6,294,300
Total Charges for Services	23,409,703	26,591,119	25,200,387	25,990,999
MISCELLANEOUS REVENUE				
Payments In Lieu Of Taxes	4,471,823	4,661,600	4,661,600	4,824,800
Navy PPV Payment	3,267,669	2,979,617	2,979,617	3,367,757
DMV Select Fees	108,330	125,000	110,000	110,000
Sale of Other Property	0	1,000	0	1,000
Sale of Unclaimed Property	0	2,000	0	300
Administrative Fees - Real Estate Tax	24,681	35,000	30,000	30,000
Administrative Fees - Personal Property Tax	91,455	100,000	10,000	10,000
Administrative Fees - DMV Stop	556,870	580,000	555,000	555,000
Administrative Fees - Nuisance Abatement	0	5,000	5,000	5,000
Other Miscellaneous Revenue	209,474	461,500	461,500	313,745
Community Development Fund	1,606	1,500	1,500	1,500
Proceeds from Sale of Land	15,843,510	0	20,000	0
Total Miscellaneous Revenue	24,575,418	8,952,217	8,834,217	9,219,102
RECOVERED COSTS				
Utilities	31,071	60,000	40,000	40,000
Transport of Prisoner	109,652	135,000	135,000	135,000
Zoo	0	5,000	5,000	5,000
Nuisance Abatement	142,729	430,000	385,000	385,000
Retirement Bureau	593,388	636,041	600,000	616,953
Insurance	-3,802	2,000	10,000	2,000
Benefits Program Administration	7,700	5,500	5,500	5,500
Miscellaneous Salaries (Police)	974,280	900,000	900,000	900,000
Healthcare Consortium Contribution	511,088	440,091	440,091	563,000
General Overhead - Water Utility Fund	1,776,059	1,705,341	1,705,341	1,924,925
Debt Service Recovery	2,496,509	2,309,300	2,309,300	2,215,092
Telephone Charges	337,804	372,200	372,200	372,200
Public Information	14,418	12,707	18,000	13,000
Recoveries and Rebates	340,053	280,534	196,534	153,972
General Overhead - Wastewater Utility Fund	417,594	379,821	379,821	459,283
Information System Support	1,349,500	1,350,000	1,350,000	1,350,000

Revenue Source	FY 2018 Actual	FY 2019 Adopted	FY 2019 Year-End Estimate	FY 2020 Adopted
Jail Meals	264,542	350,000	300,000	300,000
E-ZPasses	3,010	6,200	0	0
General Overhead - Parking Fund	521,603	536,361	536,361	591,630
General Overhead - Towing Operations	67,331	45,490	45,490	45,159
General Overhead - Storm Water	755,473	730,444	730,444	601,563
General Overhead - Waste Management	1,034,490	964,822	964,822	1,267,210
General Overhead - Golf	9,000	9,000	9,000	9,000
Contract Revenue - NCSB	46,944	30,000	30,000	50,000
Total Recovered Costs	11,800,436	11,695,852	11,467,904	12,005,487
REVENUES FROM THE COMMONWEALTH				
NON-CATEGORICAL AID				
Taxes - Rolling Stock	178,521	199,000	180,000	180,000
Taxes - Mobile Home Title	6,897	7,000	7,000	7,000
Rental of Passenger Cars	5,782,506	5,747,000	5,800,000	5,850,000
Law Enforcement (HB 599)	11,534,796	11,961,800	11,961,584	12,428,100
Grantor's Tax on Deeds	674,368	700,000	680,000	700,000
Personal Property Tax Relief	16,871,056	16,871,100	16,871,096	16,871,100
Total Non-Categorical Aid	35,048,144	35,485,900	35,499,680	36,036,200
SHARED EXPENSES				
City Treasurer	528,294	520,000	535,000	551,000
Clerk of the Circuit Court	1,804,049	1,520,000	1,650,000	1,700,000
Commissioner of the Revenue	603,192	585,000	600,000	618,000
Commonwealth Attorney	2,914,504	2,872,000	2,940,000	3,017,000
Registrar/Electoral Board	76,626	78,000	78,000	82,000
Sheriff	15,736,802	15,796,000	15,796,000	16,416,860
Total Shared Expenses	21,663,467	21,371,000	21,599,000	22,384,860
CATEGORICAL AID				
Norfolk Interagency Consortium (NIC)	48,171	37,726	40,000	62,000
Public Assistance Grants	8,795,150	10,184,000	9,000,000	10,269,165
Social Services Administration	23,443,648	23,888,925	23,400,000	24,756,851
State Funds - NCSB	10,889,440	9,963,545	9,963,545	9,247,740
State Sales and Use Tax for Schools	30,899,041	33,614,795	33,614,795	34,899,590
State School Funds	156,982,707	158,995,397	158,995,397	162,579,073
Street and Maintenance	24,219,854	24,608,325	25,046,946	25,035,900
Retirement - State Employee	11,457	12,000	11,500	12,000
State Library Grant	184,430	183,511	186,462	195,385

Revenue Source	FY 2018 Actual	FY 2019 Adopted	FY 2019 Year-End Estimate	FY 2020 Adopted
Div. of Youth Services Facilities	2,172,973	2,164,100	2,196,904	2,197,000
Shared Expenses - Jail Support	2,567,809	2,615,000	2,300,000	2,226,000
Port Funding	728,331	787,256	717,285	717,285
State Recordation Tax	793,793	750,000	750,000	750,000
Total Categorical Aid	261,736,804	267,804,580	266,222,834	272,947,989
REVENUE FROM THE COMMONWEALTH	318,448,415	324,661,480	323,321,514	331,369,049
FEDERAL AID				
Federal School Funds	4,811,685	5,651,426	5,651,426	5,653,293
Federal Funds - NCSB	2,875,782	2,946,064	2,946,064	2,961,882
Sheriff and Jail - U.S. Marshals Service	0	150,000	150,000	0
Juvenile Detention Center (food service)	88,080	120,000	90,000	90,000
Social Security Payments - Prisoners	0	4,000	14,000	4,000
Disaster Relief Aid	424,343	0	0	0
Total Federal Aid	8,199,890	8,871,490	8,851,490	8,709,175
OTHER SOURCES AND TRANSFERS IN				
Rollover from Last Year				
Carryforward - General Fund	15,705,374	2,883,198	2,883,198	4,337,427
Carryforward - NCSB Fund Balance ²	1,000,000	1,000,000	1,000,000	1,000,000
Carryforward - Nauticus Fund Balance	260,000	100,000	100,000	0
Return from Wastewater Utility Fund	1,500,000	1,500,000	1,500,000	1,500,000
Return from Water Utility Fund	8,500,000	8,500,000	8,500,000	8,500,000
Return from Waste Management Fund	185,824	0	0	250,000
Transfer In from				
Capital Projects Fund	0	0	0	300,000
Tax Increment Financing Fund	3,702,265	4,253,465	4,253,465	6,350,499
Public Amenities Fund	3,000,000	3,000,000	3,000,000	3,000,000
Total Other Sources and Transfers In	33,853,463	21,236,663	21,236,663	25,237,926
General Fund Total¹	868,274,761	880,788,426	876,326,975	901,882,729

¹The FY 2020 Adopted amount reflects the budgetary impact of the recreational boat tax and license restructuring adopted by City Council on June 25, 2019. See Major Revenue Sources for detail.

²Carryforward reflects re-appropriation from Norfolk Community Services Board (NCSB) fund balance.

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